

# **Business Licensing**



Packet

#### **Vehicle Dealer License Application Instructions**

Thank you for your interest in obtaining a Maryland Vehicle Dealers License. It is our intent to help you obtain your license as quickly as possible. If assistance is needed, please e-mail the Maryland Department of Transportation Motor Vehicle Administration Business Licensing and Compliance Division at <a href="MVABLDISD@MDOT.MARYLAND.GOV">MVABLDISD@MDOT.MARYLAND.GOV</a>. To obtain a Maryland dealer packet, you may visit the Business Licensing and Compliance Division information website at <a href="www.mva.maryland.gov">www.mva.maryland.gov</a>. For more information on state and local licensing requirements, visit <a href="www.dsd.state.md.us">www.dsd.state.md.us</a> for Code of Maryland Regulations (COMAR) and Maryland Vehicle Law is available online at <a href="www.lawlib.state.md.us">www.lawlib.state.md.us</a>. Note: Failure to complete the application and submit the required documents will result in your application being rejected.

#### **Getting Started**

You will need to obtain the following to start the application:

- Application for Vehicle Dealers License (CS-042). Make sure the application is completed in its entirety.
- Criminal Background Check Authorization (CS-011). All applicants/licensees must submit a Criminal Background Check. If you currently live or have lived in another state within the last year, you must provide a criminal record from that state in addition to the Maryland record check.
- Repair Facility Contract (CS-125). If you do not have a repair facility at the location where you will be licensed, you must provide a contract with a repair facility within 5 miles of your dealership. The contract must include Maryland State Police Inspection if applicable.
- Once we have received your completed application and the other required documents above, we will assign an inspector to your application. The inspector will contact you to set up a time to come inspect your property. If you would like to inquire on the status of your application, you can reach the Business Licensing office by phone at 410-768-2952 or email at <a href="https://www.mc.email.org/mc.email.org
- You will also be receiving an email assigning you a date to complete Dealer Orientation. You must complete orientation as part of the licensure process. The orientations are held monthly from 9:00a.m. to 12:00 p.m. at the discretion of the Administration. If you are unable to attend the date that you are assigned, please contact our office by phone at 410-768-2952 or email at MVABLDISD@MDOT.MARYLAND.GOV so we can reschedule for the next available orientation.

You may submit your application via our e-Services business portal at https://mymva.maryland.gov/TAP/Bus/.

- 1. You will "Create a New e-Services Account".
- 2. Once you have created the account, you will then be able to log into the e-Services portal and apply for a dealership by clicking "More".
- 3. You then will choose "Register a Business License".
- 4. You then choose "Register a Dealership". You will be able to upload all the applicable documents, under this application.
- 5. Be certain to make note of your Confirmation number that will be given to you at the end of the submission.

You may also submit your application via the mail by sending to:

MDOT MVA
Business Licensing and Compliance, Room 146
6601 Ritchie Highway, NE
Glen Burnie, Maryland 21062

#### **Next Steps:**

Once your business has passed the inspection process, you will need to complete the following steps and pay the appropriate fees:

- ERT Contract. All new licensees are required to contract with an Electronic Registration and Titling (ERT) provider. A copy of the ERT contract is required to be submitted to our office. For vendor information please visit <a href="https://www.mva.maryland.gov/Business-Services/ert.html">www.mva.maryland.gov/Business-Services/ert.html</a>.
- Surety Bond of Vehicle or Trailer Dealer (CS-067A). The bond required is based on the number of the vehicles you sold or is projected to be sold. If you need clarification on how much of a bond to obtain, please contact the Business Licensing office. The bond must be in the full name of the dealership including trade name or doing business as name. It must reflect the full name of all officers, partners, or owners exactly as shown on the application. The bond must also be signed by all officers, partners, or owners.
- Liability Insurance. You must submit a Certificate of Insurance to show proof of Liability Insurance.
- Workers' Compensation. If you have Workers' Compensation Insurance, you must submit a Certificate of Insurance to show proof of Workers' Compensation Insurance. If you are claiming an exception from providing Worker's Compensation Insurance for your employees, please contact the Worker's Compensation Office at 410-864-5100 or visit their website at <a href="www.wcc.state.md.us">www.wcc.state.md.us</a> to obtain information and the appropriate forms for businesses who do not provide this type of coverage.
- Traders License. A copy of the trader's license obtained from the Circuit Court in the jurisdiction where your business is located is required.
- Use and Occupancy Permit. Is required by applicants using a trailer as an office.
- Franchise Approval from Manufacturer. New Vehicle Dealers must provide verification of franchise agreements from each
  manufacturer. A manufacturer must also be licensed with the MDOT MVA to have its products sold by a dealer in the State of
  Maryland.
- New Vehicle Certification Form (CS-22). This form defines certain relationships with the manufacturers that cannot be licensed as dealers in Maryland.

You may upload the additional documents via your e-Services Portal or mailing them in at the address located on the middle of the page. Any questions can be directed to the Business Licensing and Compliance office by phone at 410-768-2952 or email at MVABLDISD@MDOT.MARYLAND.GOV



Application for Ver	nicle Dealer's Licens	se			
Type of Dealership  Used Car  New Car  Motorcycle  Trailer over 15 feet  Boat Trailer/Trailer < 15 ft  Emergency Vehicle  Wholesale  Company Name (include trade	Type of Application Renewal Application Original Application Additional Location Change of Address Change of Ownership	Type of Owner Corporation Partnership Close Corpo LLC Individual C	oration E	Dealer's Lic. #  Expiration Date  License Control Number	
	: Harrier				
				State Zip Code _	
	211-11-11-11-11-11-11-11-11-11-11-11-11-				
Employer ID Number (FEIN)		Current Trade	er's License Nu	umber	
Email Address					
Primary Contact (The informati	ion will be used for all MVA Bus	siness Licensing r	related matters	;)	
Name	Phone Number		Email	Address	
	fficers of the corporation bek License is issued per dealer			ne Gratis Salesman License.	
Name of Owner, Partner or Officer	Social Security Number	1	Position	Home Phone No.	
Street Address (Home)	C	City	St	ate Zip Co	ode
Date of Birth	Driver's Licer	nse Number		State	1
Name of Owner, Partner or Officer	Social Security Number	-	Position	Home Phone No.	
Street Address (Home)	C	Dity	St	ate Zip Co	ode
Date of Birth	Driver's Licer	nse Number		State	
Name of Owner, Partner or Officer	Social Security Number		Position	Home Phone No.	
Street Address (Horne)	C	Dity	Sta	ate Zip Co	ode
Date of Birth	Driver's Licer	nse Number		State	2
Other than those listed above more space is required.	), list all that have direct or in	direct financial i	interest in this	s dealership. Please attach addi	tional statements if
First, Middle, and Last Name	_	Soc, Sec.	. No.	TV.	
Street Address (Home)	C	City	Sta	ate Zip Co	ode
First, Middle, and Last Name	8	Soc. Sec.	. No.		
Street Address (Home)	C	Dity	Sta	ate Zip Co	ode
List all places for storage			List makes of	f vehicles for which your dealership	holds a tranchise.

YES	-	_	Do you operate a repair facility at this location? If no, please	attach a completed Service Shor	Contract (Form CS-125)
	_	_ ''	Have you ever been licensed as a vehicle dealer, salesman,	·	· ,
			If yes, Person Licensed		
			Name of Business		
			License number		
			Submit additional information on separate sheet.		- Lary in social
		3.	Are any administrative actions, including suspension, revoca NOTE: This does not include your personal driver's license.	ation, refusal or fines pending aga	ainst any license you have ever held?
			If yes, Business	Licensee	·
			Type of license	License number	
			StateEx	piration	Date of action
	_	٠.	Submit additional information on a separate sheet.		
u	_	<b>J</b> 4.	Has any business license you have held in Maryland or any NOTE: This does not include your personal driver's license.		
			If yes, Business		
			Type of license		
			StateEx	piration	Date of action
	_	1 5	Submit additional information on separate sheet.	· · · · · · · · · · · · · · · · · · ·	1.17 Accord of the autolius at an implicant in
			Have any of the owners, management personnel, or any oth the business, ever been convicted of a crime other than a tr	affic violation? If yes, give details	in a separate statement as to date(s),
			Do any of the persons listed on this application have a finan motorcycle, trailer, or wholesale dealer in this state? If yes, p	lease give details in a separate s	statement.
<u> </u>			Are you currently employed with a Maryland State Government		
	8. Was a dealership at this location previously? If yes, please provide information.				
	_	_		Information	
0	_	9.	Insurance	Information Policy/Binder #	Agent
		9.	Insurance Surety Bond Insurance Company	Information Policy/Binder # ppy of your exemption certificate.	Agent
		9. 10	Surety Bond Insurance Company  Do you provide Worker's Compensation? If no, attach co	Information Policy/Binder # ppy of your exemption certificate. Policy/Binder #	Agent
		9. 10	Surety Bond Insurance Company  Do you provide Worker's Compensation? If no, attach company  Do you provide mechanical repair contracts or extended wa	Information Policy/Binder # ppy of your exemption certificate. Policy/Binder # rranties? If yes, as required by lav	AgentAgent
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All winknow registi	illful dedgetration of the Date	9. 10 11 12. 13. 14. mising the theore, in f Dear	Insurance Surety Bond Insurance Company  Do you provide Worker's Compensation? If no, attach company Do you provide mechanical repair contracts or extended was insurance policy as follows.  Insurance Company Number of tags requesting Insurance Company Please list number of vehicles sold during the previous year.  If an original application, projected number of vehicles to be For renewals, please list number of dealer tags assigned to a contents of the foregoing document is true and correct. This deals surance, inspection, and dealer licensing provisions set forth in Managership  by Applicant Signature  Certificant Signature  by Applicant Signature  Certificant Signature	policy/Binder #	Agent  w, I have secured a reimbursement  Agent  ployed  Agent  Wholesale  Moder penalties of perjury and upon personal into and I/we understand the titling and otor Vehicle Administration regulations.  Printed Name  Printed Name





#### BOND REQUIREMENTS AND LICENSE FEES

License Type	Number of Vehicles Sold	Amount
New Vehicle	1~500	\$50,000
	501-1,000	\$75,000
×	1,001-2,500	\$100,000
	Over 2,500	\$300,000
Used Vehicle	1-250	\$15,000
	251-500	\$25,000
	501-1,000	\$35,000
	1,001-2,500	\$50,000
	Over 2,500	\$150,000
Wholesale	1-250	\$15,000
	251-500	\$25,000
	501-1,000	\$35,000
	1,001-2,500	\$50,000
	Over 2,500	\$150,000

License Type Trailer	Number of Vehicles Sold Boat	Amount \$5,000
Trailer	Under 15 feet	\$5,000
	Over 15 feet:	\$15,000
New Motorcycle	1-500	\$50,000
	501-1,000	\$75,000
	1,001-2,500	\$100,000
	Over 2,500	\$300,000
Used Motorcycle	1-250	\$15,000
	251-500	\$25,000
	501-1,000	\$35,000
	1,001-2,500	\$50,000
10	Over 2,500	\$150,000

License Type	Number of Vehicles Sold	Amount
New Emergency	1-500	\$50,000
	501-1,000	\$75,000
	1,001-2,500	\$100,000
	Over 2,500	\$300,000
Used Emergency	1-250	\$15,000
	251-500	\$25,000
	501-1,000	\$35,000
	1,001-2,500	\$50,000
	Over 2,500	\$150,000
Title Service	N/A	\$50,000
Manufacturer, Second Stage Manufacturer, Distributor, or Factory Branch License	1-50 51-500 501-10,000 Over 10,000	\$25,000 \$50,000 \$100,000 \$300,000

### LICENSE ISSUANCE AND INTERCHANGEABLE TAG REGISTRATION FEES

Type of Business	Two (2) Year Licensing Fee (New and Renewal)	Two (2) Year Interchangeable Tags (New and Renewal)	
New Vehicle Dealer	\$450.00	\$100.00	
Used Vehicle Dealer	\$450.00	\$100.00	
Wholesale Vehicle Dealer	\$450.00	\$100.00	
Motorcycle Dealer	\$270.00	\$50.00	
Emergency Vehicle Dealer	\$450.00	\$100.00	
Trailer Dealer - Boat Trailers - Trailers less than 15 feet in length - Trailers 15 feet or longer	\$90.00 \$90.00 \$270.00	\$65.00 \$65.00 \$65.00	
Title Service Agent	\$112.50	N/A	
Automotive Dismantler	\$360.00	\$125.00	
Scrap Processor	\$360.00	\$125.00	

Type of Business	Two (2) Year Licensing Fee (New and Renewal)	Two (2) Year Interchangeable Tags (New and Renewal)	
Special Mobile Equipment (SME) Owner	N/A	\$125.00	
Transporter Factory Branch (of Manufacturer)	N/A \$1,800.00	\$125.00 \$100.00	
Finance Company	N/A	\$125.00	
Manufacturer, Second Stage Manufacturer, Or Distributor 1 to 50 vehicles transferred per year 51-500 vehicles transferred per year 501 to 10,000 vehicles transferred / year Over 10,000 vehicles transferred per year	\$180.00 \$540.00 \$900.00 \$1,800.00	\$100.00 \$100.00 \$100.00 \$100.00	

#### SALESMAN'S LICENSE FEES

Transaction	Fee	Comments
New Salesman's License	\$67.50	
Renewal Salesman's License	\$67.50	
Transfer Salesman's License	\$67.50	
Corrected Salesman's License	\$20.00	Corrected license is gratis if the error was caused by the MVA
Duplicate Salesman's License	\$20.00	



#### **BUSINESS LICENSING ORIENTATION REQUEST**

Questions are welcomed and encouraged.

**Note:** Applicants for a dealer or title service license must attend a Business Licensing Orientation Class. The class is scheduled monthly at 9:00 a.m. at the Glen Burnie MVA.

Complete this form and return by fax to: 410-768-7602. Or email completed form to: mvablcsd@mva.maryland.gov

Or mail your request to:

Motor Vehicle Administration 6601 Ritchie Highway, N. E. Room 146 Glen Burnie, MD 21062

The orientation will give information that is essential in the daily operation of your dealership and will allow time for any questions you may have. Representatives from Business Licensing and Consumer Services and Investigative Services will give presentations.

give presentations.

Please provide the following information:
Participant Name:
Participant Address:
Participant Phone Number:
Participant Email Address:
Type of License:
Name of Attendees/Job Title:
Name of attendees/job title:
The Administration strongly encourages participation by owners, title clerks and any staff who may be involved in the day to day operation of your business.
A business license may not be issued until you attend the orientation.
Licensee Signature:Date:

You will be scheduled for the next available class. A confirmation notice will be sent to you at the e-mail address indicated above. If you have any questions please e-mail the Motor Vehicle Administration Business Licensing Division at myablcsd@mdot.state.md.us.

Please call if you are unable to attend. Anyone 15 minutes late or more for orientation will be required to reschedule.

Site Inspection Check List
To All Persons Applying For A Site Inspection:

Please do not call for your appointment until you have met the Office and Location Requirements as outlined in your packet under COMAR 11.12.01.02 -11.12.01.04. The licensee MUST be present for the inspection – no exceptions.

Office Requirements:
□1. Desk
2. Chair
☐3. Locking File Cabinet
☐4. Telephone * (preferably a landline)
☐ 5. Sign (required for Retail, Tag & Title, may NOT use MVA logo or state seal)¹☐ 6. Lighting ☐ 7. Heat
☐ 8. Electricity (NO generator, must be hard-wired)
*A stipulation form may be used, providing you with a specific period of time to comply with these requirements, based on the other approval by the Business Licensing Division of your application packet. If your office is in a commercial building, make sure it is clearly marked with the office / suite number.
A home wholesale office must be located in your personal domicile (where you live - the address on your drivers' license) and must be accessible without going through, past, or near any sleeping quarters or other general living areas. See COMAR 11.12.01.02 and addendum.
Retail Sales Requirements: (See COMAR sections included in packet)  1. Location must be fully visible from an approved street or highway that is accessible to the public.  2. Location shall be of size to adequately and safely permit the display of a minimum of ten (10) vehicles AND space for customer parking.  3. Location must be fully lighted  4. Display and parking area shall be adequately surfaced (i.e. paved, crushed stone, etc. NOT dirt or grass)  5. The retail sale of vehicles must be the only or principal business conducted from the location (see Maryland Vehicle Law 15.304(A)(i)).  6. Exterior signs must be in place (See COMAR 11.12.01.02 N.) See stipulation as explained under office requirements.  7. Repair Facility or Contract (CS-125) – If you do not have repair facilities at the location, you must provide a contract with a repair facility within 5 miles of your dealership. The contract must include Maryland State Police (MSP) inspection if
applicable.



Surety Bond of Vehicle		
Bond Number	Dealer's Licence Number_	Effective Date
Know all persons by these presen	ts:	
Company/Corporate Name		
Trade Name, if any		
Officer(s) Name(s)	(Name of all owner's, partners, a	nd officers)
as Principal, and	(Name and address of bonding	company)
State of Maryland, as Surety, are had sum ofbe made, we and each of us, bind firmly by these presents.	neld and firmly bound unto the Administr lawful money of the United States o ourselves, our heirs, executors, adminis	and authorized to do business in the ator of Motor Vehicles, State of Maryland in the penal f America, for the payment of which, well and truly to trators, successors, and assigns, jointly and severally,
Signed, Sealed, and Dated this_	day of	(year)
the Administrator of Motor Vehicle trailers and, (ii) if so licensed, a title land and Regulations promulgated Now, therefore, if the above bound Transportation Article, of the Anno for the State of Maryland, then this	s for the State of Maryland to engage in e service agent; in accordance with the l by the Administrator of Motor Vehicles den Principal shall conduct the business tated Code of Maryland, as set forth in to bobligation shall be null and void; otherwood dministrator of Motor Vehicles of the State	Principal has or is about to make application to the business of: (i) buying and selling motor vehicles or transportation Article of the Annotated Code of Maryis required to furnish a Surety Bond.  In full compliance with those Sections of the ne Regulations of the Administrator of Motor Vehicles vise to remain in full force and effect. This bond shall te of Maryland and for any person who may suffer
for any renewal thereof, provided,	however, that the penalty of the bond mo ot exceed the sum of	ne Principal, and shall remain in full force and effect ay not be cumulative from year to year, and the total regardless of the number of license
	tate of Maryland, however, remaining lial	written notice by registered or certified mail to the ole for any defaults under this bond, committed prior
		Signature of President/Owner/Partner
		Signature of Vice President/Partner
Seal		Signature of Treasurer/Secretary/Partner
of Surety		Signature of Principal (one of the above officers)
Juiety		By
		Surety

By



#### Zoning Approval Form

To be completed by applicant and presented for approval to the local zoning authorities					
Submit with Application					
Company name (incl	uding trade names)				
Business Address - L	Location to be Licensed			***	
City	Çol	unty	State	Zip Code	
		·			
Name and type of sto	orage location		*		
Street Address		City or County	State	Zip Code	
Name and type of an	y additional storage locations	3			
Street Address		City of County	State	Zip Code	
Type of Bus	iness (check an	propriate blocks)			
.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	- (on oon up	propriate biooke,			
	Licenses		Transpo	rters	
	☐ Wholesale	☐ Title Service	☐ Inspecti	ion Station	
	☐ New Vehicle	Emergency Vehicle		Painting/Remodeling/Repair	
	Used Vehicle	☐ Manufacturer	Auction		
	☐ Trailer	☐ Distributor	☐ New Ve	hicles for Manufacturer	
☐ Motorcycle ☐ Other					
	☐ ADR # of Acres				
	☐ Scrap Processr #	of Acres	*:		
This section to	be completed by:	zoning official to verify app	licant has met all	local zoning requirements to conduct the	
	specified above.		Sec.		
I certify, that the					
doesdoe	es notmeet al	I zoning requirements, includ	ing the issuance o	of a use and occupancy permit, if required.	
				-	
Signed			Printed Name		
Official Capacity					
Telephone #		Email A	Address	<del></del>	
Date					
Dato					
				9	

Name of Dealership with Trade Name, if any

## ADDENDUM TO WHOLESALE VEHICLE DEALER'S LICENSE APPLICATION

#### THE FOLLOWING ARE REQUIRED UNDER MARYLAND VEHICLE LAW:

- 1. The person(s) licensed may conduct the licensed activity from:
  - The fixed location specified in the application for the license;
  - A vehicle auction;
  - Other dealer's licensed locations.
- 2, Proof of ownership or lease for the property where your office will be located. A lease must be for at least one full year for the property. If subleased, primary lease must be submitted to verify right to sublease. A home office must be located in your domicile and must be accessible without going through, past or near any sleeping quarters or other general living areas.
- 3 A WHOLESALE VEHICLE DEALER MAY NOT SELL OR EXCHANGE VEHICLES WITH A RETAIL CUSTOMER AT ANY LOCATION.
- 4. The books of account and records of the licensee shall be kept at the licensed location.
- 5. A licensee may not remove or relocate the licensed location unless the licensee has applied for and been approved for a corrected license indicating the new location's address.
- 6. Each licensee shall maintain and keep records required by statute.
- 7. The records shall be kept for three (3) years after the transaction, or longer if required by statute. Note: Federal statutes require odometer documents be kept for 5 years.
- 8. During business hours, the records of the licensee shall be open to inspection by the Administration or any law enforcement officer while discharging his official duties.
- Books and records must be available for inspection during the days and hours of operation as approved by the administration. Indicate below the hours you or a responsible person affiliated with your business will be in the office to provide access to your records. You must maintain the office for inspections at least 20 hours per normal workweek Monday to Friday 8 AM to 5 PM. Don't include the days & times that you will be out at auctions, other dealerships, etc.

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
From	From	From	From	From
То	То	То	То	То

- 10. Required records A Wholesale dealer shall keep a record of the following:
  - a. The year, make, model, and identification number of a vehicle that is bought, sold, or exchanged;
  - b. The date that a vehicle is bought, sold, or exchanged;
  - c. The amount for which a vehicle is bought or sold;
  - d. The name, address, and license number of the other dealer with whom the wholesale dealer conducts a purchase, sale, or exchange.
  - e. The odometer mileage statement for a vehicle that is required under the Federal Motor Vehicle Information and Cost Act; and
  - f. Each invoice, bill of sale, and other pertinent documents and records in the form required by the Administration.
- 11. With reference to item f, other pertinent documents would include auction slips, evidence of receipt of payment for purchases, or evidence of payment at the time of sale.
- 12. Restriction on sales and exchanges by Wholesale dealers:
  - a. May not sell a vehicle to, or exchange a vehicle with a retail buyer; and
  - b. May not buy, sell, or exchange new vehicles.
- 13. I understand that violations of laws pertaining to retail sales may result in administrative actions being taken against my wholesale license. These actions may include revocation. And may affect any other licenses applied for in the future.

I/WE CERTIFY that I have read the information contained herein and fully understand those requirements of the law. I/we agree to fully comply with those statutory requirements, and certify under penalty of perjury that I/we will not sell to, or exchange vehicles with a retail buyer.

Name of	of Dealership with Trade Name, if any	
Signature	Capacity	Date
Signature	Capacity	Date
Signature	Capacity	Date



MVA Criminal Record Request Form
Please place your photo driver's license below and photocopy.
Thouse place your priote drivers income below and priotecopy.
By my signature, I authorize the Motor Vehicle Administration to perform a criminal background check.
Signature Date
Name of Business  Type of License:   Dealer  Salesman  Professional Driver Instructor  Title Service Agent  Other
Instructions for Criminal Background Request This form is to be used for the processing of your Maryland criminal background check. At the present time no fee will be charged for this service.
<ul> <li>Maryland Residents:</li> <li>This form must accompany all applications from licensees or anyone with a financial interest in a business.</li> <li>Photocopy a clear legible copy of either your Maryland Photo Driver's License or a Maryland Photo ID card on the front of this form.</li> <li>If you have a change of address that does not appear on your license or your ID, please note it on the form.</li> <li>Sign the photocopy.</li> <li>The photocopy which contains your original signature must be submitted with your application to the Motor Vehicle Administration.</li> </ul>
<ul> <li>Out of State Residence:</li> <li>Applicants will be required to request Criminal Justice Information System background checks from the appropriate Law Enforcement Agency in their state of residence.</li> <li>The background checks should not be sent directly from the appropriate Law Enforcement Agency to the Motor Vehicle Administration.</li> <li>For identification purposes you must submit a clear legible copy of your out-of-state driver's license or a Photo ID on this form.</li> </ul>
MVA Use Only: