

Salesman Agent License Application Instructions

Thank you for your interest in obtaining a Maryland Salesman Agent License. It is our intent to help you obtain your license as quickly as possible. If assistance is needed, please e-mail the Motor Vehicle Administration Business Licensing Division at mvablcscsd@mva.maryland.gov. To obtain a Maryland Salesman License packet, you may visit the Business License Information website at www.mva.maryland.gov. For more information on state and local licensing requirements, visit www.dsd.state.md.us for Code of Maryland Regulations (COMAR) and Maryland Vehicle Law is available online at www.lawlib.state.md.us. Note: Failure to complete the application and submit the required documents will result in your application being rejected. All Dealers are required to have Workers' Compensation Insurance for any Maryland Salesman. You may contact the Workers' Compensation Office at 410-864-5100 or visit their website at www.wcc.state.md.us to obtain information and the appropriate forms.

You will need to obtain the following:

- **Application for Salesman Agent License (CS-043)** – Make sure the application is completed in its entirety.
- **Criminal Background Check (CS-011)** – The form must include a legible copy of the driver's license and an original signature.
- **Out of state criminal record check** – If you live or have recently lived in another state, you must provide a criminal record from that state in addition to the Maryland record check.
- **Authorization** – Upon approval, an authorization for license will be sent to the employing dealer.
- **Photo License** – Take the authorization and your \$75 payment to any MVA full service or express office for issuance.
- **Driving record** – The MVA will provide the first Maryland driving record gratis. Any additional driving records provided will be charged and the responsibility falls on the applicants. All applicants with an out of state residence must provide a current original driving record from that state. **(In all cases an original Driving Record is required).**

Note: Possession of a valid drivers license is not required. For applicants without a valid drivers license, a letter from the dealership stating that they will not be driving any vehicles for sale or demonstration is required.

Maryland Vehicle Law

- **Vehicle Salesmen**

§15-412. Refusal, suspension, or revocation of license.

In addition to the other grounds specified in Subtitle 1 of this title for refusal, suspension, or revocation of a license, the Administration may refuse to grant a license under this subtitle to any person and may suspend, revoke, or refuse to renew the license of any person if it finds that:

- (1) The person has been convicted by final judgment in any court of a crime of moral turpitude; or
- (2) The vehicle sales transactions of the person have been marked by a practice of failure to perform contracts or by fraud or bad faith. (An. Code 1957, art. 661/2 § 5-303; 1977, ch. 14, § 2.)

- **Incomplete applications will not be processed and returned to the dealership.**
- **A License Authorization is valid for 90 days. If you do not obtain a valid salesman license within this time frame, a new application must be completed and submitted to begin the new process.**

Application for Salesman's License

Type of License: New Transfer Corrected Duplicate

Name of Applicant: Last _____ First _____ Middle _____

Street Address (Home) _____ City _____ State _____ Zip Code _____

Date of Birth _____ Driver's License Number _____ State _____

Social Security Number _____ Home Phone Number _____

Dealer's License Number _____ Email _____

Full Name of Dealership (including corporate name) _____

Dealer Street Name _____

City _____ County _____ State _____ Zip Code _____

Dealership Contact (full name) _____ Title _____ Phone Number _____

Workers Compensation Company Name _____ Policy Number _____

Certification of Dealer: It is certified that the above named person is employed and duly appointed as a salesman by the undersigned, a licensed motor vehicle dealer. I/we assumed responsibility for making certain the sales applicant does not sell vehicles until this application has been approved and a license has been issued.

Important Notice to Dealership: This is not a license to sell vehicles. This form must be approved by the MVA. Once approved, the employing dealer will receive a computer license authorization, which the salesperson will take to a MVA office. He/she will pay the appropriate fee, have their photo taken, and be issued a photo vehicle sales license period. The sales applicant may not sell vehicles until the sales license is issued.

Signature of Authorized Representative _____ Title _____ Date _____

Printed Name _____

Background Questions for Applicant

Yes No

- 1. Have you ever applied for or been licensed as a salesman or a dealer in this or any other state?
 If **yes**, please indicate Type of License: _____ License Number _____
 Business Name: _____ State: _____ Expiration: _____
- 2. Do you currently hold a dealer, salesman, or title service agent license issued Maryland or any other state?
 If **yes**, please indicate Type of License: _____ License Number _____
 Business Name: _____ State: _____ Expiration: _____
- 3. Are any administrative actions, including suspension, revocation, refusal, or fines pending against any license you have held?
 If yes, give a detailed statement on a separate sheet.
 If **yes**, please indicate Type of License: _____ License Number _____
 Business Name: _____ State: _____ Expiration: _____ Date of Action _____
- 4. Have you ever been convicted of a crime other than a **traffic violation**? If **yes**, submit dispositions of charges from the court giving a detailed statement of charges, include dates and circumstances surrounding the incidents. And if you are currently or have been on parole or probation in the past, submit a statement from your parole or probation officer. This statement must indicate the terms and your current compliance with the terms of your probation.

I certify, under penalty of perjury, that the statements made herein are true and correct to the best of my knowledge, information and belief. I also certify that I am familiar with the Motor Vehicle licensing laws and other laws of Maryland governing the conduct of motor vehicle salesman and will cooperate with the Motor Vehicle Administration in the enforcement of the applicable provisions of the Transportation Article and the agency regulations and that I will engage in the business of selling motor vehicles or trailers only for the dealers for which the Dealer Licensing has so authorized.

Full Signature of Applicant _____ Date _____

For MVA Use Only

Application _____ Approved _____ Rejected _____ Representative Name _____ Date _____